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June 29, 2023

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (Under Japanese GAAP)

Company name: LIFEDRINK COMPANY Co., Ltd. Stock exchange listing: Tokyo Stock Exchange

Code number: 2585

URL: http://www.ld-company.com/

Representative: Kuniaki Okano, President and Representative Director

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Phone: +81-6-6453-3220

Scheduled date of general shareholders' meeting: June ,28 2023

Scheduled date to commencement of dividend payments: June ,29 2023

Scheduled date of filing securities report: June ,29 2023 Supplementary materials to the financial results: Yes

Financial results presentation: Yes (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

#### 1. Consolidated financial results for the fiscal year ended March 31, 2023 (April 1, 2022 -March 31,2023)

#### (1) Consolidated operating results

(Percentages represent changes from the previous year)

	Revenue		Operating profit		Ordinary pr	ofit	Profit attributable to owners of parent	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2023	30,250	-	3,116	-	3,050	-	2,076	-
March 31, 2022	-	-	-	-	-	-	-	-

Note: comprehensive income Fiscal year ended March 31, 2023 2,117 million yen Fiscal year ended March 31, 2022 -

	Earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to revenue
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2023	162.57	158.94	25.5	13.8	10.3
March 31, 2022	-	-	-	-	-

Reference: Equity in earnings of affiliated companies:

Fiscal year ended March 31, 2023: 12 million yen

Fiscal year ended March 31, 2022: -

Note 1: Figures for the fiscal year ended March 31, 2022 and the percentage change from the previous fiscal year are not shown because the Company has been preparing consolidated financial statements from the fiscal year ended March 31, 2023. And the percentage change in consolidated operating results for the fiscal year ended March 31, 2023 compared to the non-consolidated operating results for the fiscal year ended March 31, 2022 is as follows: Revenue increased 19.1%, operating profit increased 38.4%, ordinary profit increased 45.0%, and profit attributable to owners of parent decreased 10.5%.

Note 2: Return on equity and return on net assets are calculated based on the amount of shareholders' equity and total assets at the end of the fiscal year ended March 31, 2023, respectively because the Company has been preparing consolidated financial statements from the fiscal year ended March 31, 2023

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share	
Fiscal year ended	Million yen	Million yen	%	Yen	
March 31, 2023	22,165	8,157	36.8	628.84	
March 31, 2022	-	-	-	-	

Reference: Equity As of March 31, 2023 8,157 million yen As of March 31, 2022 -

Note: Figures for the fiscal year ended March 31, 2022 are not shown because the Company has been preparing consolidated financial statements from the fiscal year ended March 31, 2023.

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
March 31, 2023	3,774	(5,003)	1,659	4,326
March 31, 2022	-	-	-	-

Note: Figures for the fiscal year ended March 31, 2022 are not shown because the Company has been preparing consolidated financial statements from the fiscal year ended March 31, 2023.

#### 2. Cash dividends

		Div	idends per sl	nare				Ratio of
	First quarter- end	Second quarter- end	Third quarter- end	Fiscal year-end	Total	Total dividends (annual)	Dividend payout ratio (consolidated)	dividends to net assets (consolidated)
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
March 31, 2022	-	-	-	26.00	26.00	326	-	-
March 31, 2023	-	-	-	28.00	28.00	363	17.2	4.5
Fiscal year ending March 31,2024 (Forecast)	1	1	1	30.00	30.00		16.2	

Note: The ratio of dividends to net assets (consolidated) for the fiscal year ending March 31, 2023 is calculated based on net assets per share at the end of the fiscal year because the Company has been preparing consolidated financial statements from the fiscal year ended March 31, 2023.

## 3. Consolidated financial results forecast for the fiscal year ended March 31,2024(April 1, 2023 -March 31, 2024)

(Percentages represent changes from the previous year.)

	Revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Fiscal year earnings per share	
Full year 2023	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen	
	35,200	16.4	3,750	20.3	3,550	16.4	2,400	15.6	185.00	

Reference: EBITDA Fiscal year ended March 31, 2024 4,750 million yen +11.7%

#### \* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates and restatement of corrections
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies other than (i): None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatements: None

#### (3) Number of shares issued (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2023	12,973,040 shares
As of March 31, 2022	12,550,500 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2023	26 shares
As of March 31, 2022	-

(iii) Average number of shares during the period

As of March 31, 2023	12,775,568 shares
As of March 31, 2022	11,596,134 shares

(Reference) Summary of Non-Consolidated Financial Results

#### 1. Non-consolidated performance for fiscal year ended March 31, 2023 (April 1, 2022 - March s31, 2023)

#### (1) Non-consolidated operating results

	Revenue		Operating profit		Ordinary pı	rofit	Profit	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2023	29,336	15.5	3,144	39.7	3,068	45.9	2,133	(8.0)
March 31, 2022	25,389	11.7	2,251	62.4	2,103	79.9	2,320	65.5

	Earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
March 31, 2023	167.02	163.29
March 31, 2022	200.11	192.40

### (2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share	
Fiscal year ended	Million yen	Million yen	%	Yen	
March 31, 2023	21,341	8,142	38.2	627.67	
March 31, 2022	17,133	6,243	36.4	497.49	

Reference: Equity Fiscal year ended March 31, 2023 8,142 million yen Fiscal year ended March 31, 2022 6,243 million yen

<sup>\*</sup> This report is not subject to audit by a certified public accountant or auditing firm.

<sup>\*</sup> Explanation of appropriate use of earnings forecasts and other special notes

#### (Other special notes)

Adjusted profit reconciliation and adjusted per share information and more.

(Million yen)

	Fiscal year ended March 31, 2022
Profit before income taxes	1,995
(Adjustment amount)	
Listing-related expenses	96
Subtotal Adjustments	96
Adjusted profit before income taxes	2,092
Tax adjustments	(639)
Adjusted profit	1,452
Adjusted earnings per share	125.28 yen
Dividends per share	26.00 yen
Dividend payout ratio as a percentage of adjusted profit per share	20.8 %

<sup>(1)</sup> Adjusted profit: Profit before income taxes + Listing-related expenses(\*1) - Tax adjustments(\*2)

- (2) Adjusted earnings per share = Adjusted profit / Average number of shares during the period.
- (3) Adjusted profit and adjusted earnings per share are useful financial indicators for investors to evaluate the performance of the Group.

<sup>\*1</sup> Listing-related expenses: New listing fees, securities prospectus printing expenses, listing preparation advisory fees and other expenses, and one-time costs related to the listing of our shares.

<sup>\*2</sup> Tax adjustments: Profit (loss) before income taxes + listing-related expenses multiplied by the effective statutory tax rate.

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## 1. Consolidated financial statements

## (1) Consolidated balance sheets As of March 31, 2023

(Million yen)

## As of March 31, 2023

Assets	
Current assets	
Cash and deposits	4,326
Notes receivable - trade	205
Accounts receivable - trade	4,192
Merchandise and finished goods	933
Work in process	155
Raw materials and supplies	792
Other	330
Allowance for doubtful accounts	(30)
Total current assets	10,905
Non-current assets	
Property, plant and equipment	
Buildings and structures, net	3,131
Machinery, equipment and vehicles, net	3,279
Land	1,529
Leased assets, net	739
Construction in progress	1,088
Other, net	123
Total property, plant and equipment	9,892
Intangible assets	137
Investments and other assets	
Investment securities	118
Deferred tax assets	907
Other	205
Total investments and other assets	1,231
Total non-current assets	11,260
Total assets	22,165

## As of March 31, 2023

Liabilities	
Current liabilities	
Accounts payable - trade	1,592
Short-term borrowings	3,000
Current portion of long-term borrowings	964
Accounts payable - other	1,249
Income taxes payable	380
Provision for bonuses	72
Provision for bonuses for directors (and other officers)	12
Other	1,125
Total current liabilities	8,397
Non-current liabilities	
Long-term borrowings	5,080
Deferred tax liabilities	15
Retirement benefit liability	24
Other	490
Total non-current liabilities	5,610
Total liabilities	14,007
Net assets	
Shareholders' equity	
Share capital	1,071
Capital surplus	1,254
Retained earnings	5,791
Treasury shares	(0)
Total shareholders' equity	8,117
Accumulated other comprehensive income	
Valuation difference on available-for-sale securities	0
Deferred gains or losses on hedges	40
Total accumulated other comprehensive income	40
Total net assets	8,157
Total liabilities and net assets	22,165

## (2) Consolidated statements of profit or loss and comprehensive income Consolidated statements of profit or loss For the fiscal year ended March 31, 2023

(Million yen)

Revenue 30,25 Cost of sales 17,48 Gross profit 12,76 Selling, general and administrative expenses 9,64 Operating profit 3,11 Non-operating income Interest and dividend income
Gross profit 12,76 Selling, general and administrative expenses 9,64 Operating profit 3,11 Non-operating income Interest and dividend income
Selling, general and administrative expenses 9,64  Operating profit 3,11  Non-operating income  Interest and dividend income
Operating profit 3,11 Non-operating income Interest and dividend income
Non-operating income Interest and dividend income
Interest and dividend income
Commonweating income
Compensation income 1
Share of profit of entities accounted for using equity method
Other
Total non-operating income 2
Non-operating expenses
Interest expenses 4
Commission expenses 1
Foreign exchange losses 1
Other 1
Total non-operating expenses 9
Ordinary profit 3,05
Extraordinary income
Gain on sale of non-current assets
Gain on sale of investment securities
Gain on sale of businesses 1
Total extraordinary income
Extraordinary losses
Loss on retirement of non-current assets
Impairment losses
Office relocation expenses 2
Total extraordinary losses 2
Profit before income taxes 3,03
Income taxes - current 48
Income taxes - deferred 47
Total income taxes 96
Profit 2,07
Profit attributable to non-controlling interests
Profit attributable to owners of parent 2,07

# Consolidated comprehensive income For the fiscal year ended March 31, 2023

## (Million yen)

## Fiscal year ended March 31, 2023

Profit	2,076
Other comprehensive income	
Valuation difference on available-for-sale securities	0
Deferred gains or losses on hedges	40
Total other comprehensive income	40
Comprehensive income	2,117
Comprehensive income attributable to	
Comprehensive income attributable to owners of parent	2,117
Comprehensive income attributable to non-controlling	
interests	-

## (3) Consolidated statements of changes in shareholder's equity For the fiscal year ended March 31, 2023 (April 1,2022-March 31,2023)

(Million yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	1,045	1,228	4,041	-	6,315
Changes during period					
Issuance of new shares exercise of share acquisition rights	19	19			39
Restricted stock payment	5	5			11
Dividends of surplus			(326)		(326)
Profit attributable to owners of parent			2,076		2,076
Purchase of treasury shares				(0)	(0)
Net changes in items other than shareholders' equity					
Total changes during period	25	25	1,750	(0)	1,802
Balance at end of period	1,071	1,254	5,791	(0)	8,117

	Accumu			
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Total accumulated other comprehensive income	Total net assets
Balance at beginning of period	0	-	0	6,315
Changes during period				
Issuance of new shares - exercise of share acquisition rights				39
Restricted stock payment				11
Dividends of surplus				(326)
Net income attributable to owners of parent				2,076
Purchase of treasury shares				(0)
Net changes in items other than shareholders' equity	0	40	40	40
Total changes during period	0	40	40	1,842
Balance at end of period	0	40	40	8,157

## (4) Consolidated statements of cash flows For the fiscal year ended March 31, 2023 (April 1,2022-March 31,2023)

(Million yen)

## Fiscal year ended March 31, 2023

	March 31, 2023
Cash flows from operating activities	
Profit before income taxes	3,039
Depreciation	1,123
Impairment losses	3
Office relocation expences	23
Loss (gain) on sale of businesses	(13)
Loss (gain) on sale of investment securities	(0)
Increase (decrease) in provisions	23
Loss (gain) on sale of non-current assets	(2)
Loss on retirement of non-current assets	0
Decrease (increase) in trade receivables	(640)
Decrease (increase) in inventories	261
Increase (decrease) in trade payables	251
Other, net	242
Subtotal	4,312
Interest and dividends received	0
Interest paid	(44)
Income taxes paid	(493)
Net cash provided by (used in) operating activities	3,774
Cash flows from investing activities	
Purchase of property, plant and equipment	(3,411)
Proceeds from sale of businesses	37
Purchase of shares of subsidiaries resulting in change in	(1.527)
scope of consolidation	(1,537)
Other, net	(91)
Net cash provided by (used in) investing activities	(5,003)
Cash flows from financing activities	
Net increase (decrease) in short-term borrowings	(500)
Proceeds from long-term borrowings	3,565
Repayments of long-term borrowings	(654)
Repayments of lease liabilities	(458)
Dividends paid	(326)
Other, net	33
Net cash provided by (used in) financing activities	1,659
Net increase (decrease) in cash and cash equivalents	431
Cash and cash equivalents at beginning of period	3,894
Cash and cash equivalents at end of period	4,326
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